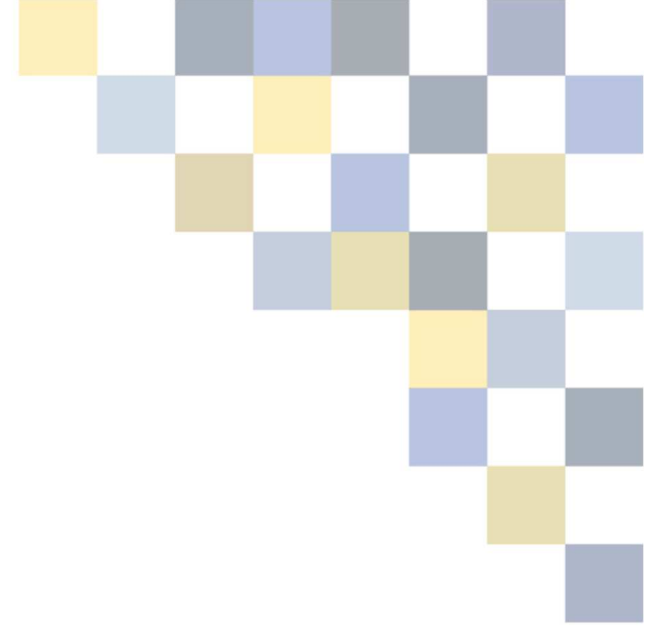




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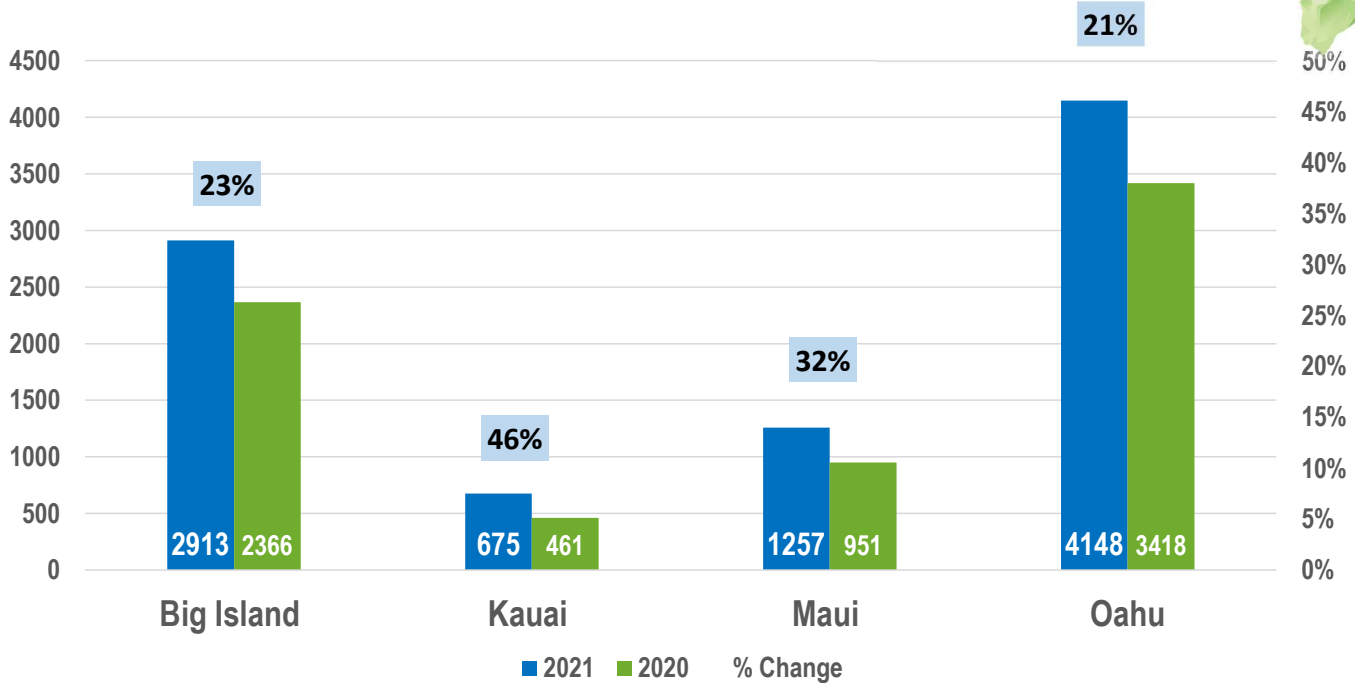
STATEWIDE

REAL ESTATE TRENDS REPORT
November 2021 & Year-To-Date 2021



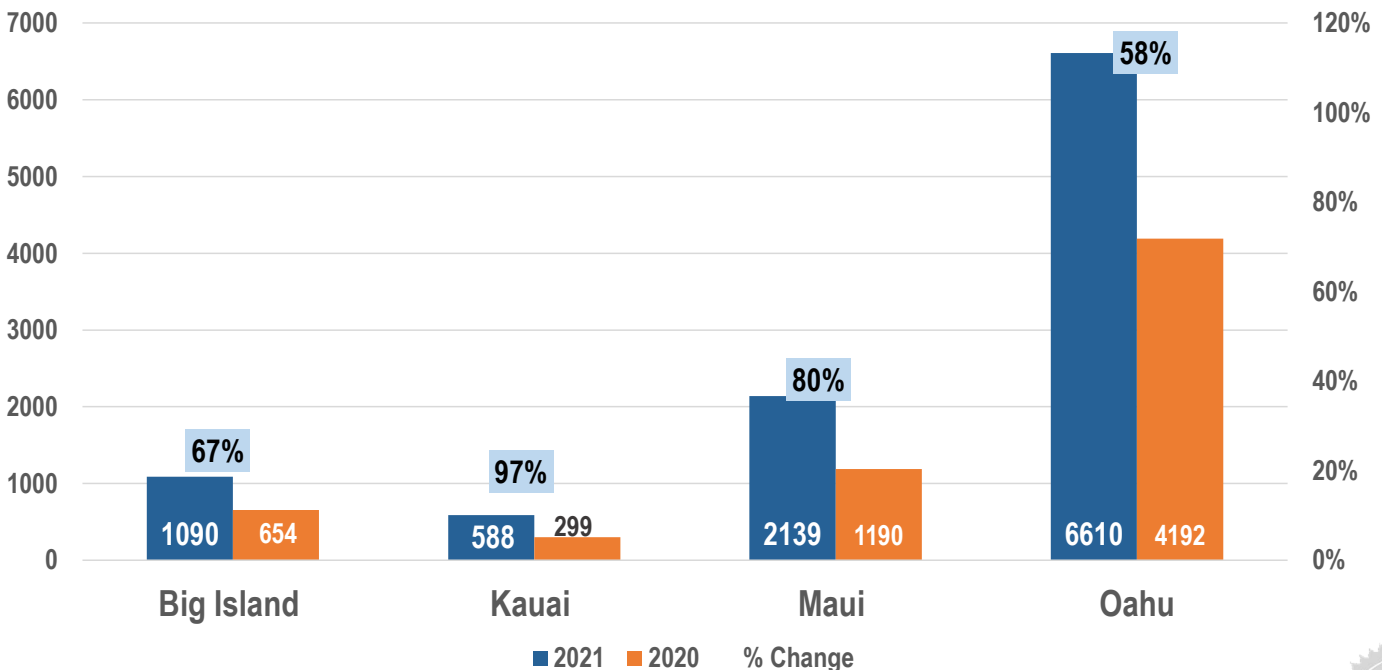
STATEWIDE Residential

Nov YTD 2021 vs Nov YTD 2020 - Number of Sales



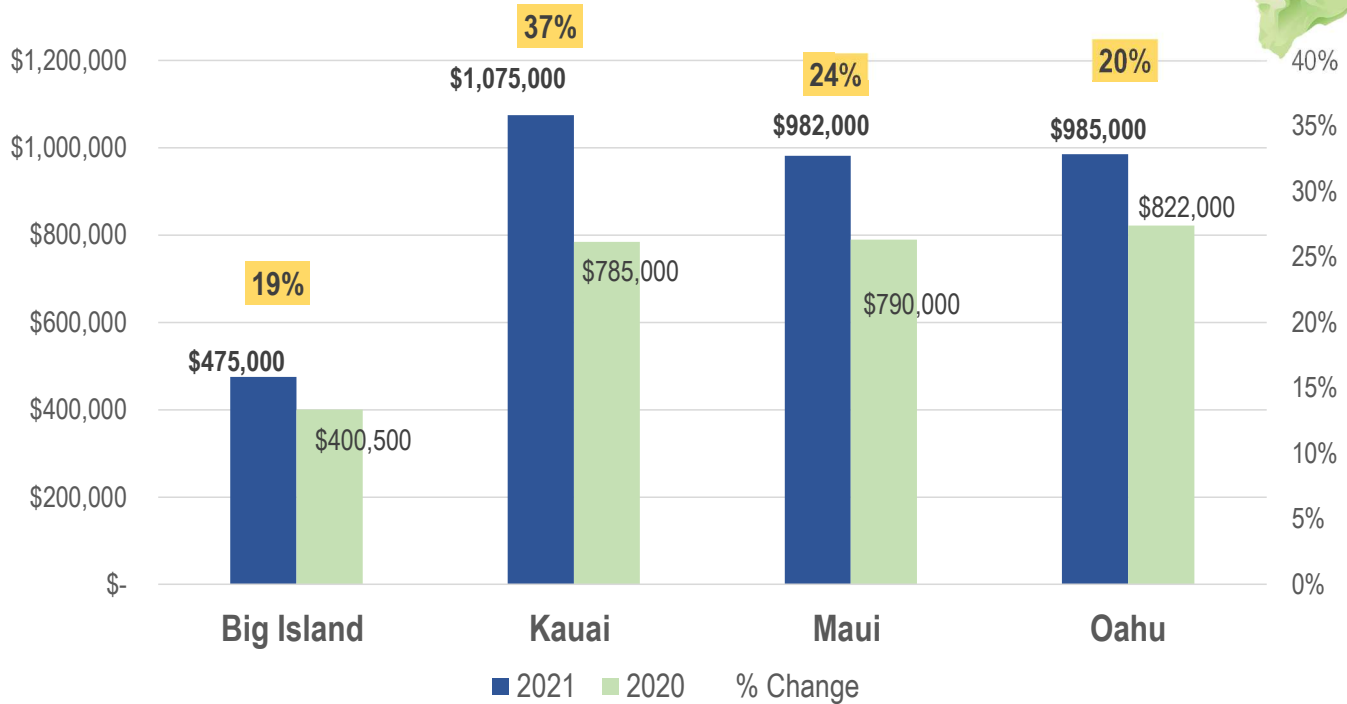
STATEWIDE Condos

Nov YTD 2021 vs Nov YTD 2020 - Number of Sales



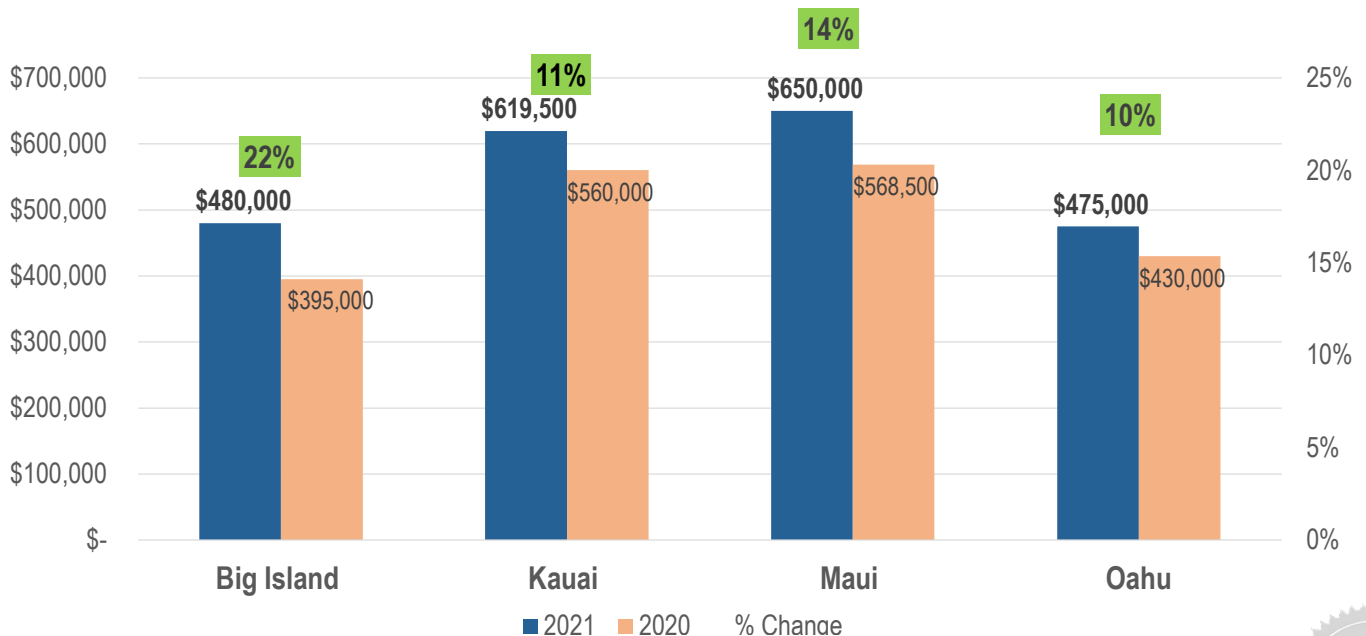
STATEWIDE Residential

Nov YTD 2021 vs Nov YTD 2020 - Median Sales Price



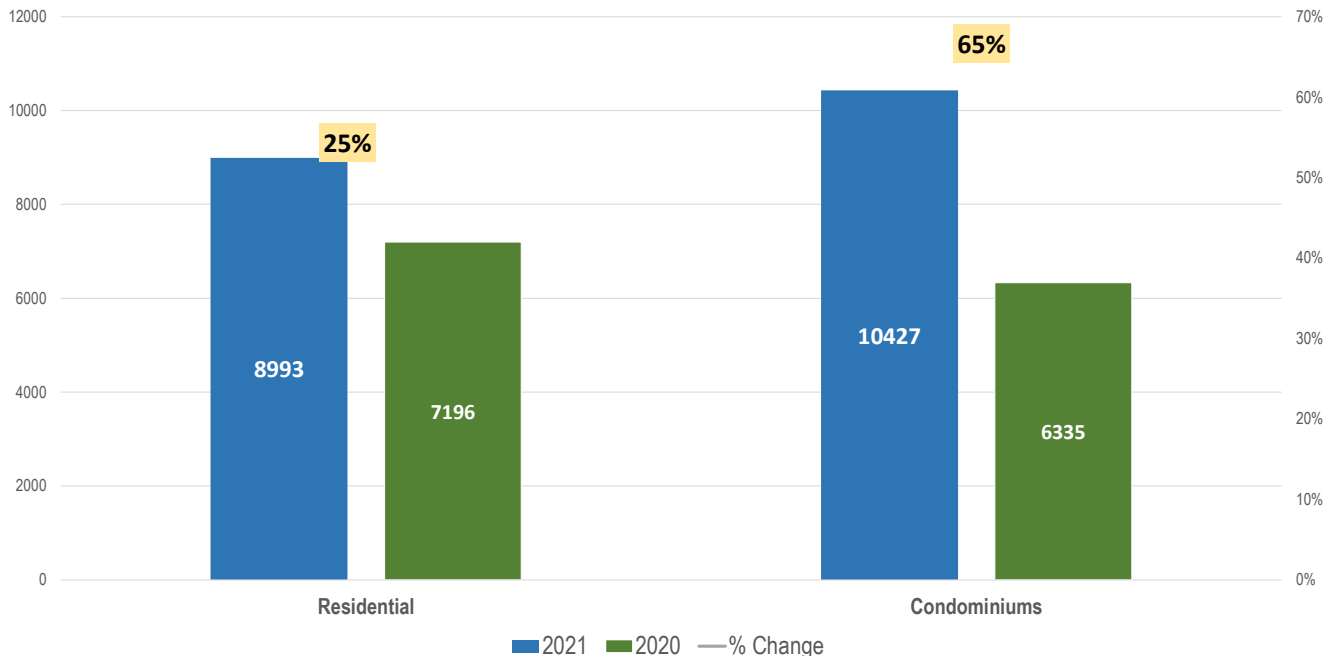
STATEWIDE Condos

Nov YTD 2021 vs Nov YTD 2020 - Median Sales Price



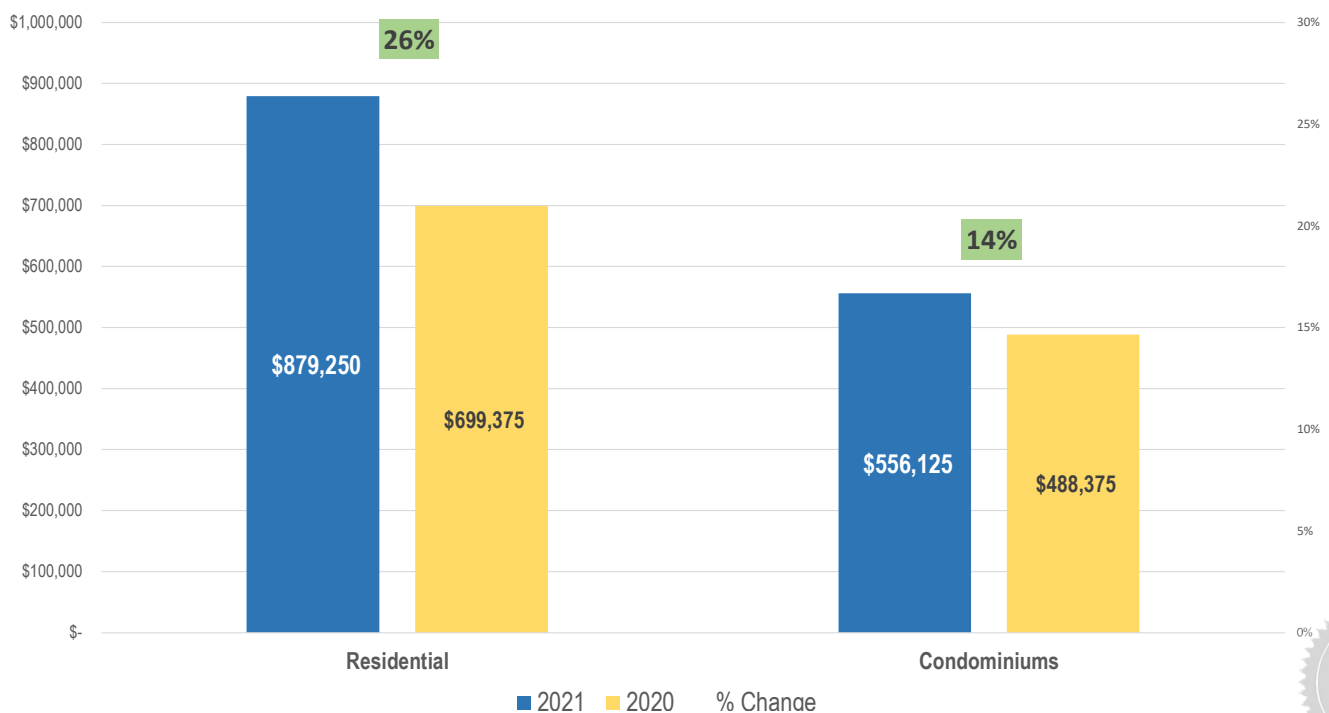
STATEWIDE OVERALL

Residential & Condominiums | **Number of Sales**
Nov YTD 2021 vs Nov YTD 2020



STATEWIDE OVERALL

Residential & Condominiums | **Median Sales Price**
Nov YTD 2021 vs Nov YTD 2020





MAUI
COUNTY

	RESIDENTIAL			CONDOMINIUM		
	2021	2020	%	2021	2020	%
# of Sales	1,257	951	32%	2,139	1190	80%
Median SP	\$ 982,000	\$790,000	24%	\$ 650,000	\$ 568,500	14%

***2020 Population 168,815

Source: <https://worldpopulationreview.com/us-counties/hi/maui-county-population>

Notables: Maui has the 2nd highest in the state for residential median sales price at \$982,000 a 24% increase. Maui has the highest Median Sales Price for Condos at \$650,000 and 2nd highest increase in condo sales at 80%.



OAHU

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	4,148	3,418	21%	6,610	4,192	58%
Median SP	\$ 985,000	\$822,000	20%	\$ 475,000	\$ 430,000	10%

***2020 Population 967,382

Source: <https://worldpopulationreview.com/us-counties/hi/honolulu-county-population>

Notables: Oahu has the highest # of sales statewide for residential and Condos.



BIG ISLAND

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	2,913	2,366	23%	1090	654	67%
Median SP	\$ 475,000	\$400,500	19%	\$ 480,000	\$ 395,000	22%

***2020 Population 203,943

Big Island has 2nd highest # of Sales in Residential statewide. Highest increase for Condo Median Sales price at 22%.



KAUAI

	RESIDENTIAL			CONDOMINIUM		
Year	2021	2020	%	2021	2020	%
# of Sales	675	461	46%	588	299	97%
Median SP	\$1,075,000	\$785,000	37%	\$ 619,500	\$ 560,000	11%

***2020 Population 72,133

Source: <https://worldpopulationreview.com/us-counties/hi/kauai-county-population>

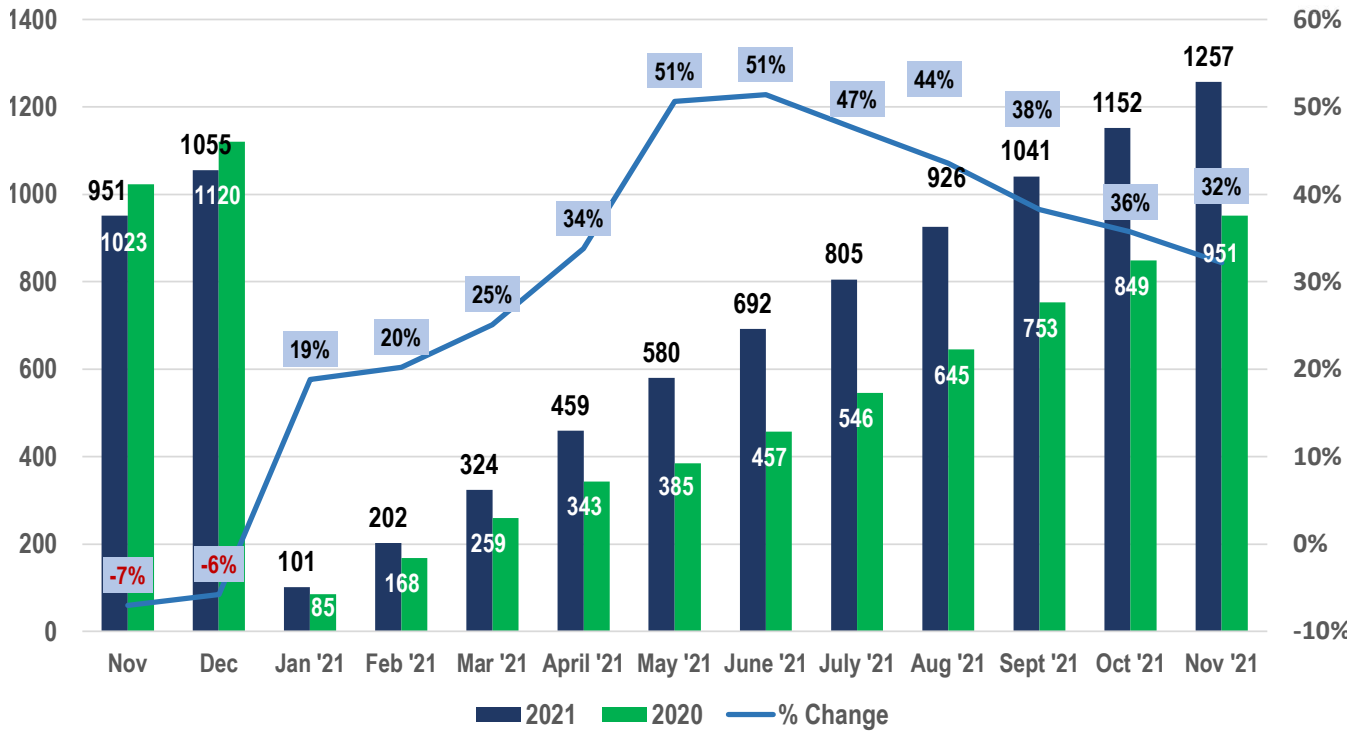
Notables: Kauai leads the way with the highest median sales price for residential at \$1,075,000 an increase of 37% - highest in the state. Highest increase in # of Condo Sales at 97%





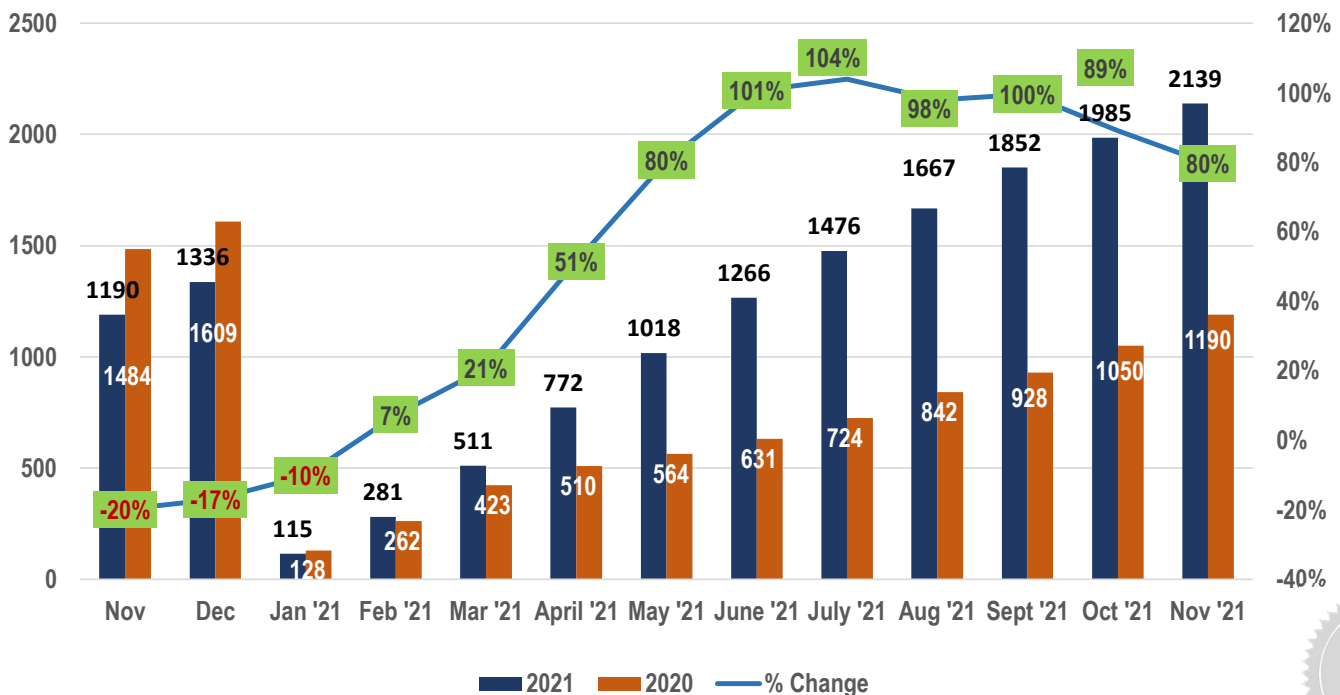
MAUI Residential

Nov YTD 2021 vs Nov YTD 2020 | Number of Sales



MAUI Condos

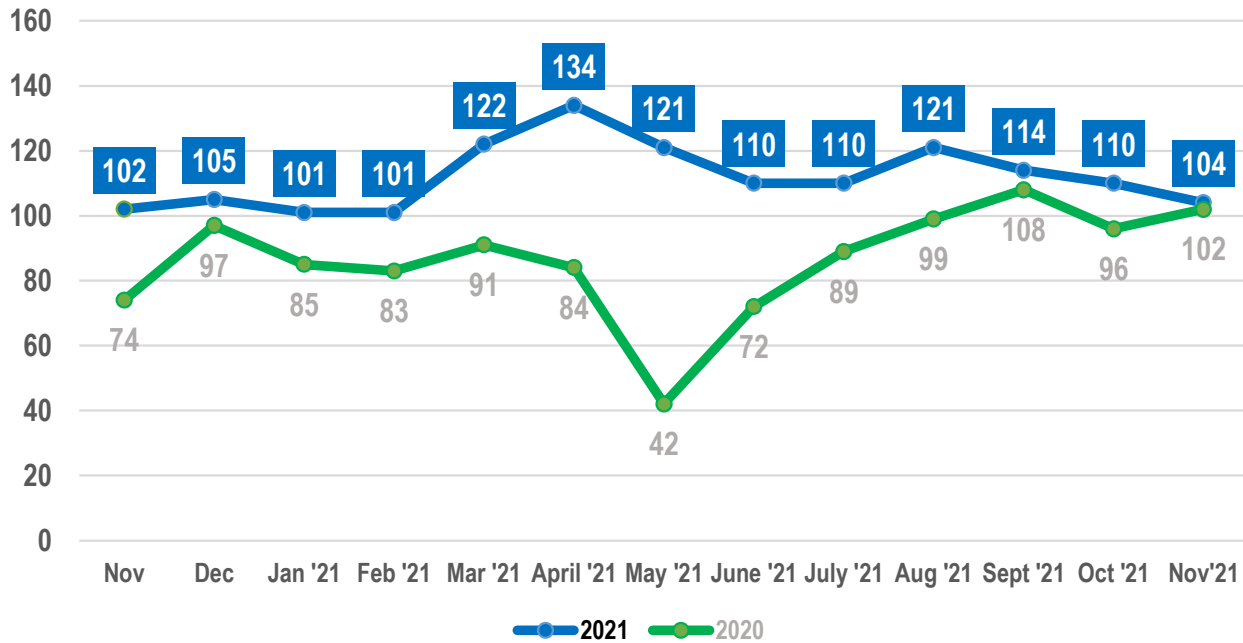
Nov YTD 2021 vs Nov YTD 2020 | Number of Sales





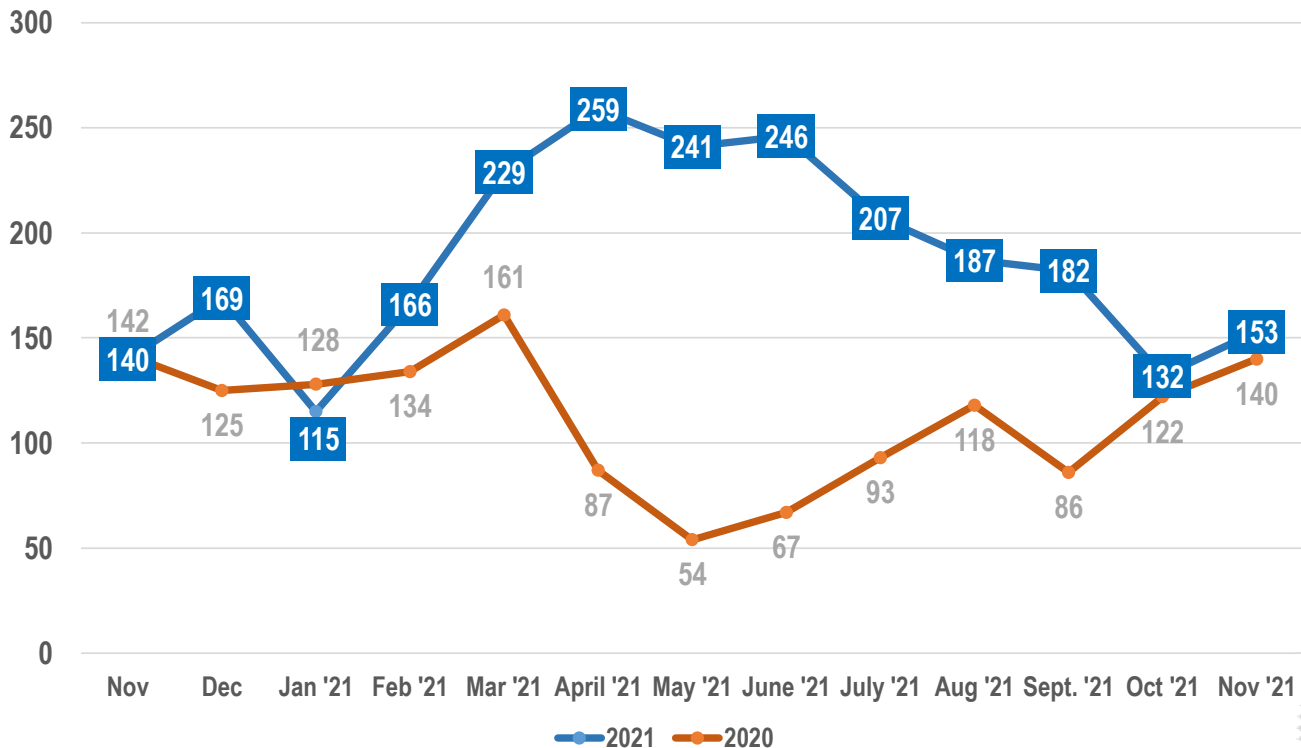
MAUI Residential

Nov 2021 vs Nov 2020 | Solds Month to Month



MAUI Condos

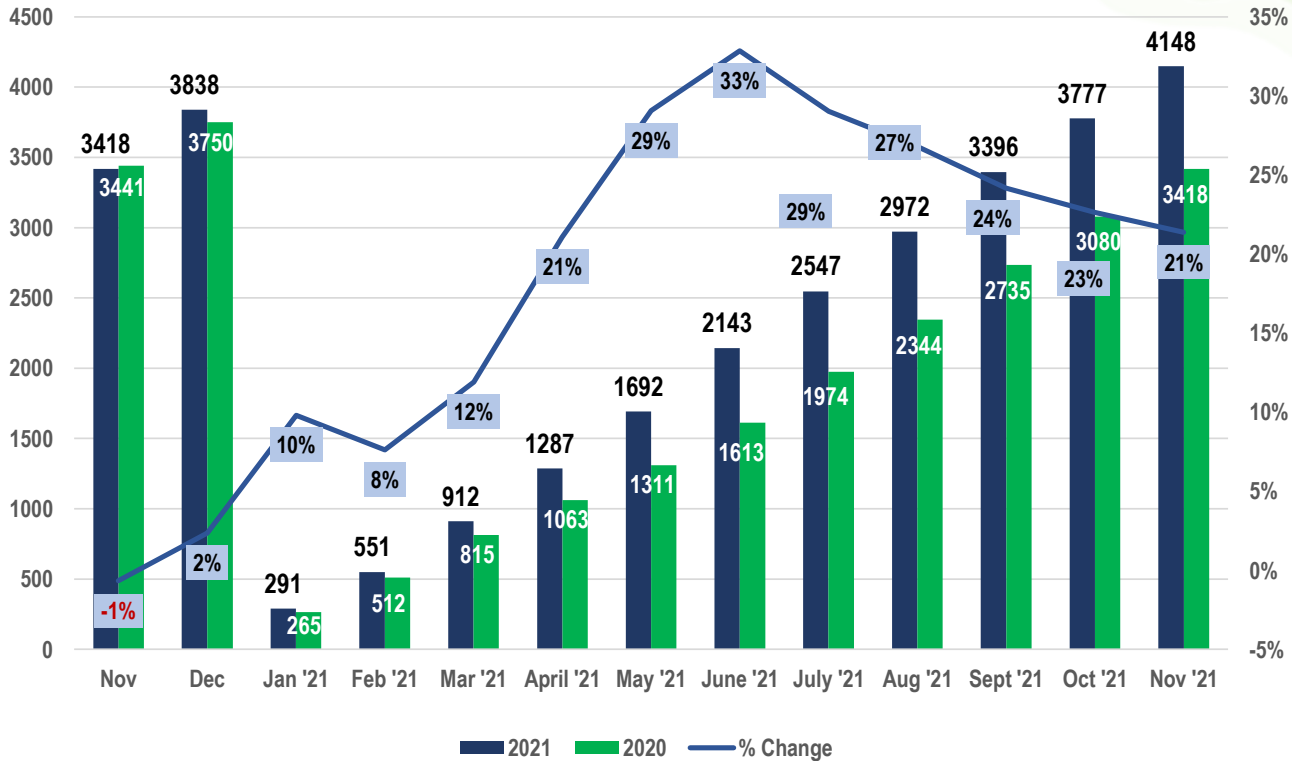
Nov 2021 vs Nov 2020 | Solds Month to Month





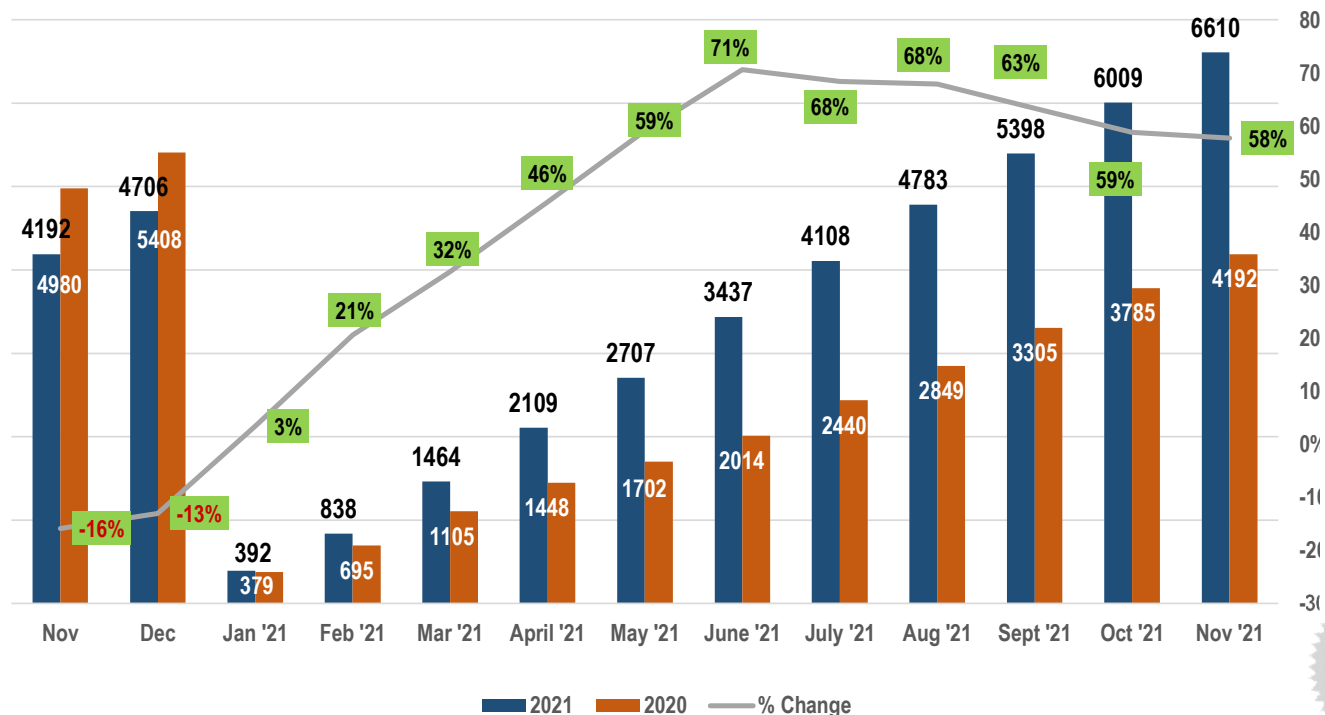
OAHU Residential

Nov YTD 2021 vs Nov YTD 2021 | Number of Sales



OAHU Condos

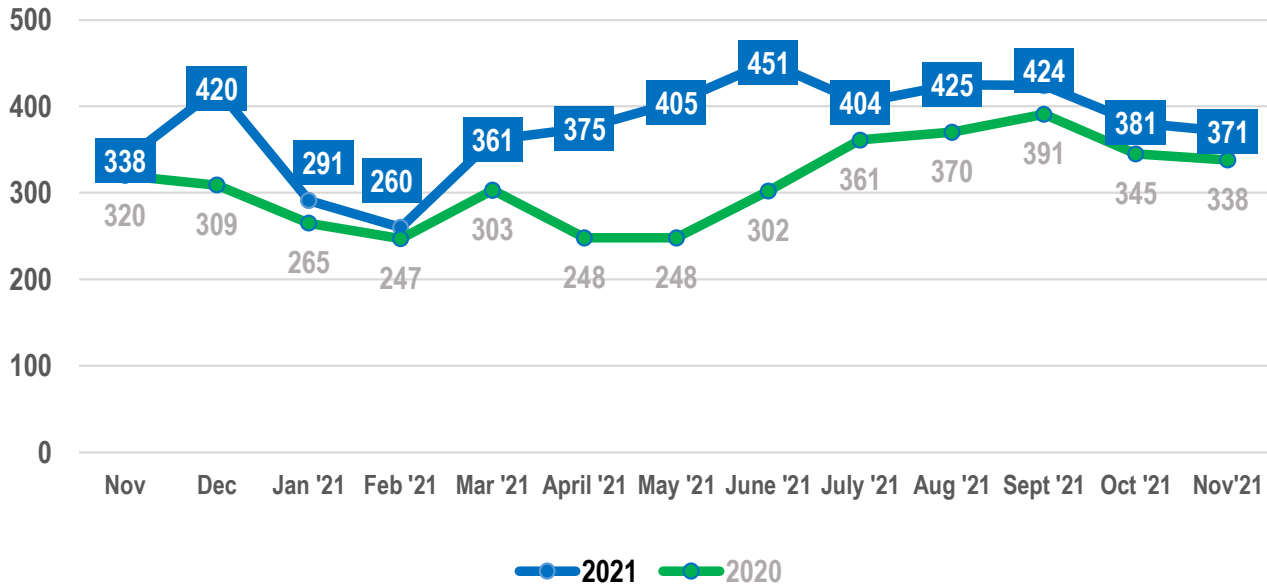
Nov YTD 2021 vs Nov YTD 2020 | Number of Sales





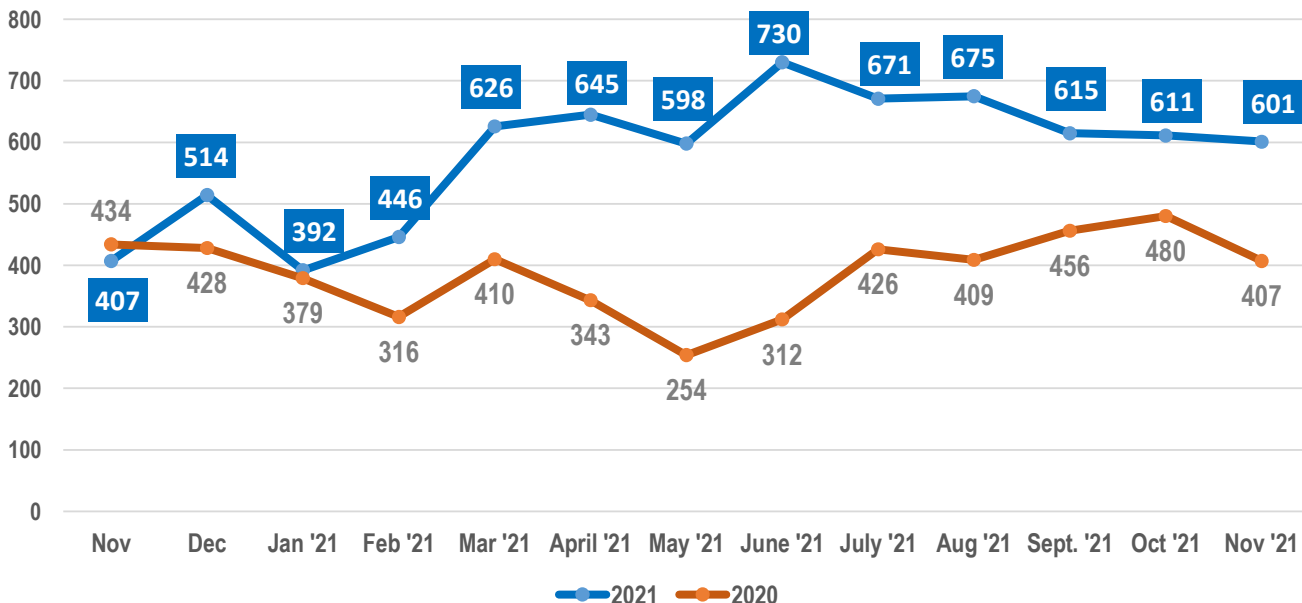
OAHU Residential

Nov 2021 vs Nov 2020 | Solds Month to Month



OAHU Condos

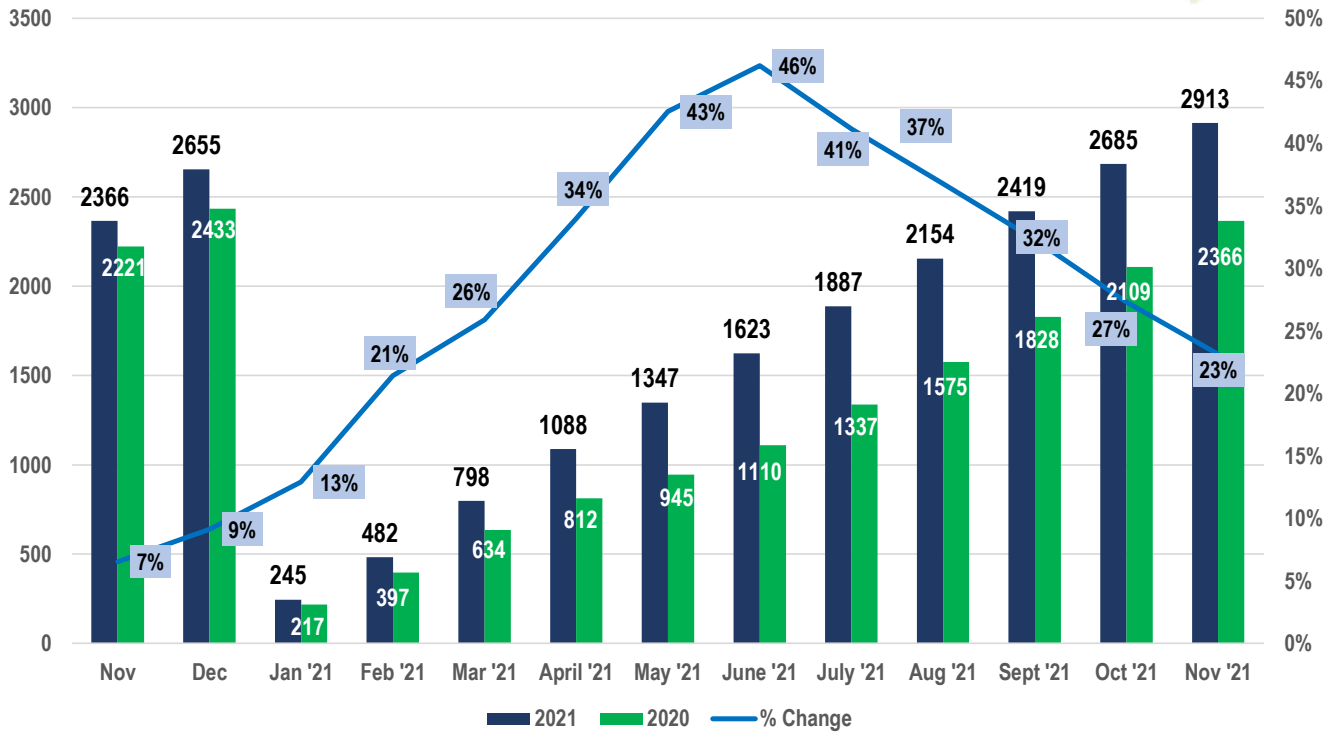
Nov 2021 vs Nov 2020 | Solds Month to Month





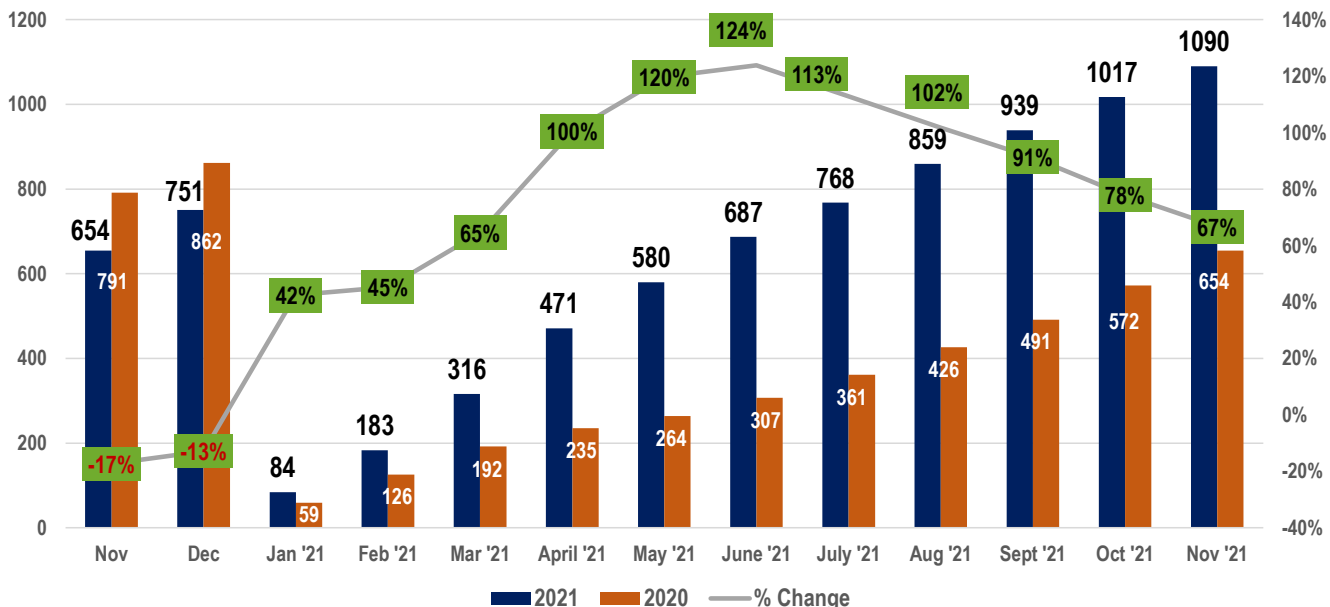
BIG ISLAND Residential

Nov YTD 2021 vs Nov YTD 2020 | Number of Sales



BIG ISLAND Condos

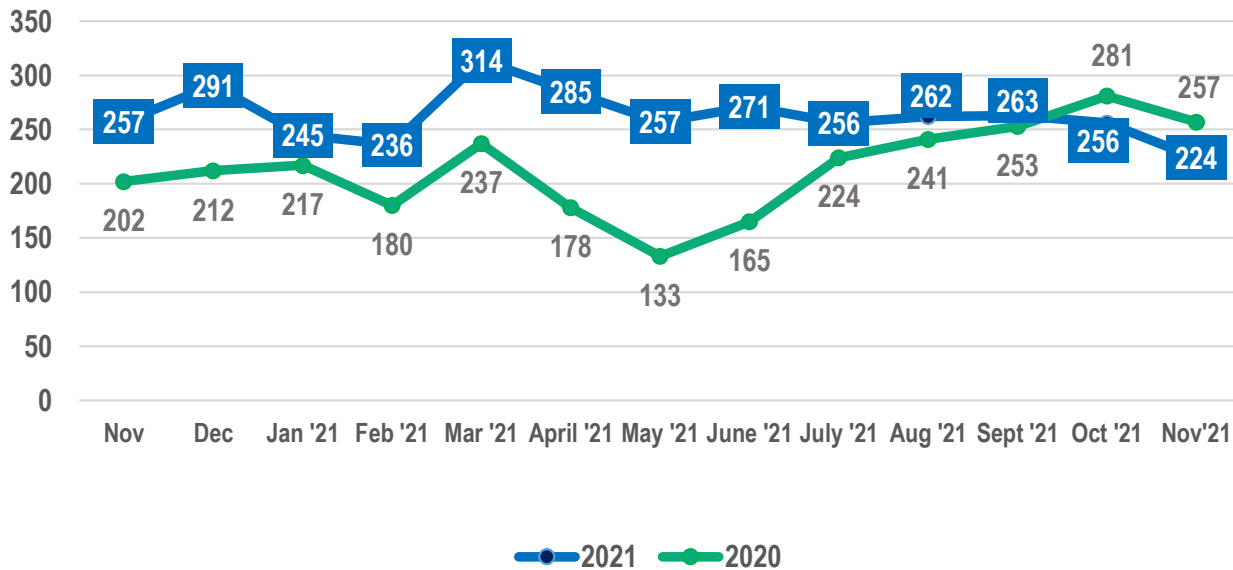
Nov YTD 2021 vs Nov YTD 2020 | Number of Sales





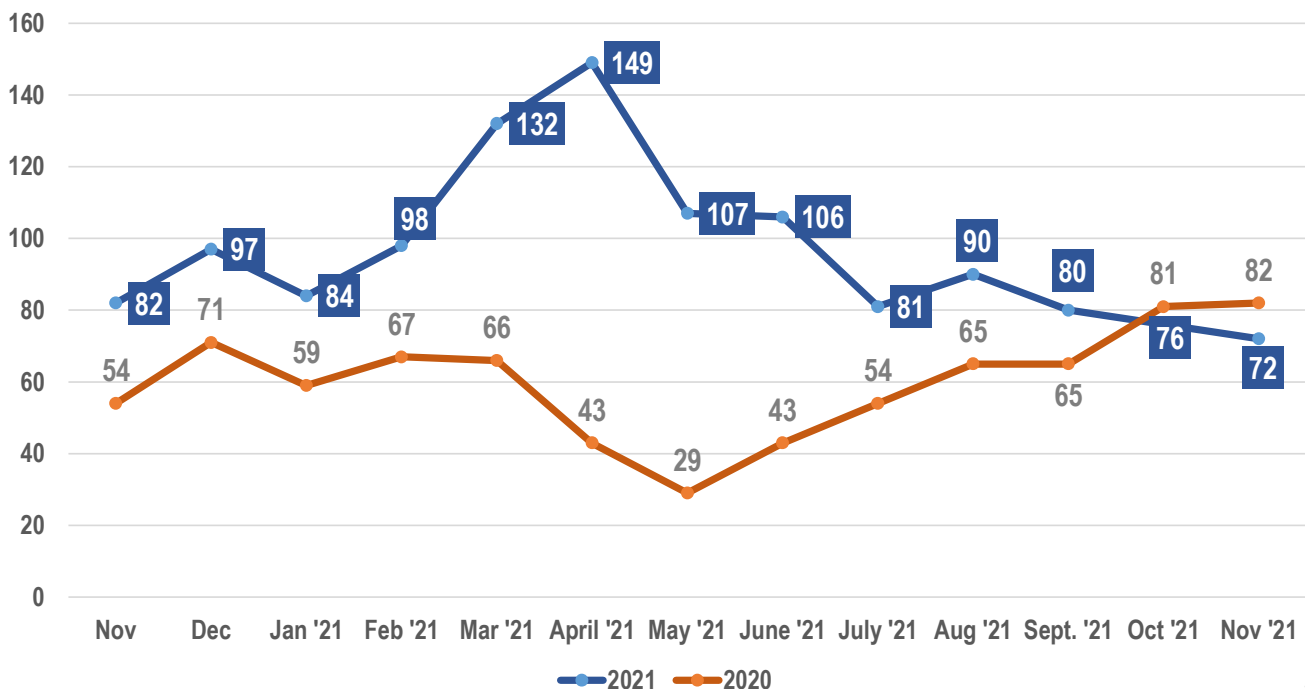
BIG ISLAND Residential

Nov 2021 vs Nov 2020 | Solds Month to Month



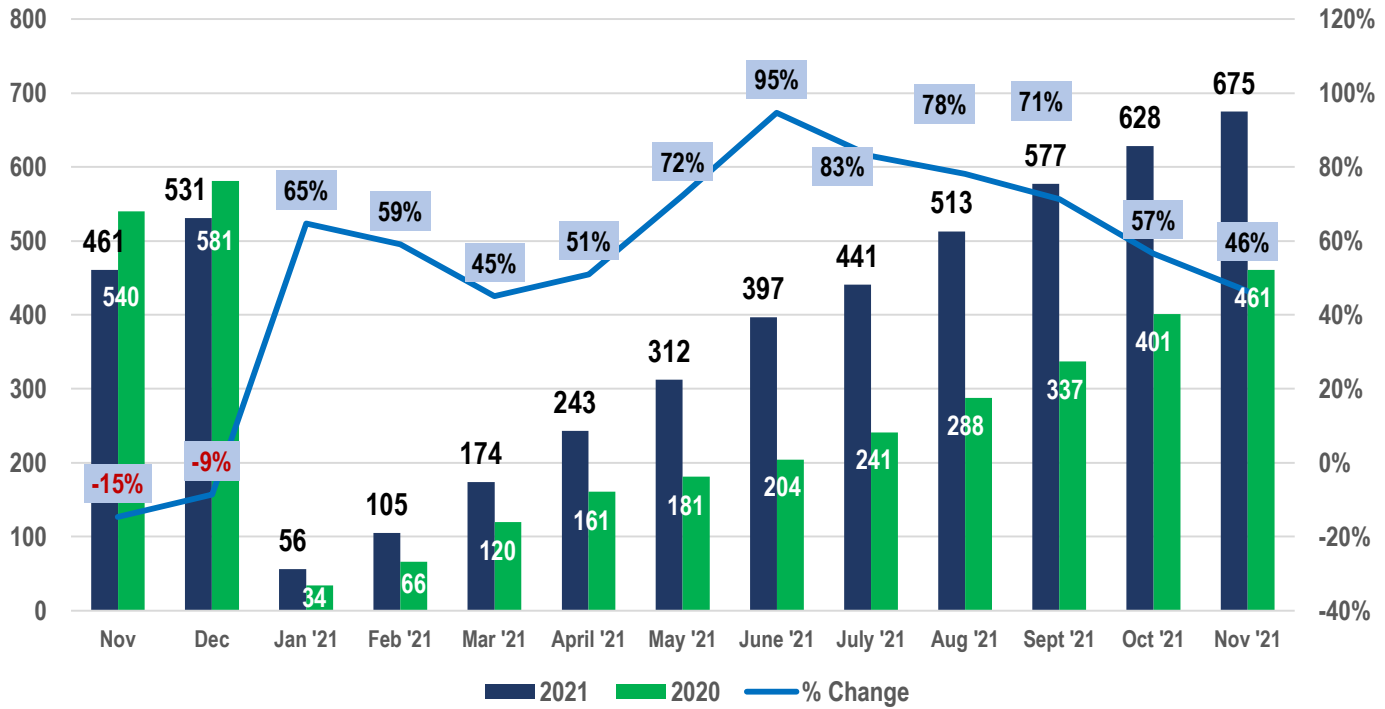
BIG ISLAND Condos

Nov 2021 vs Nov 2020 | Solds Month to Month



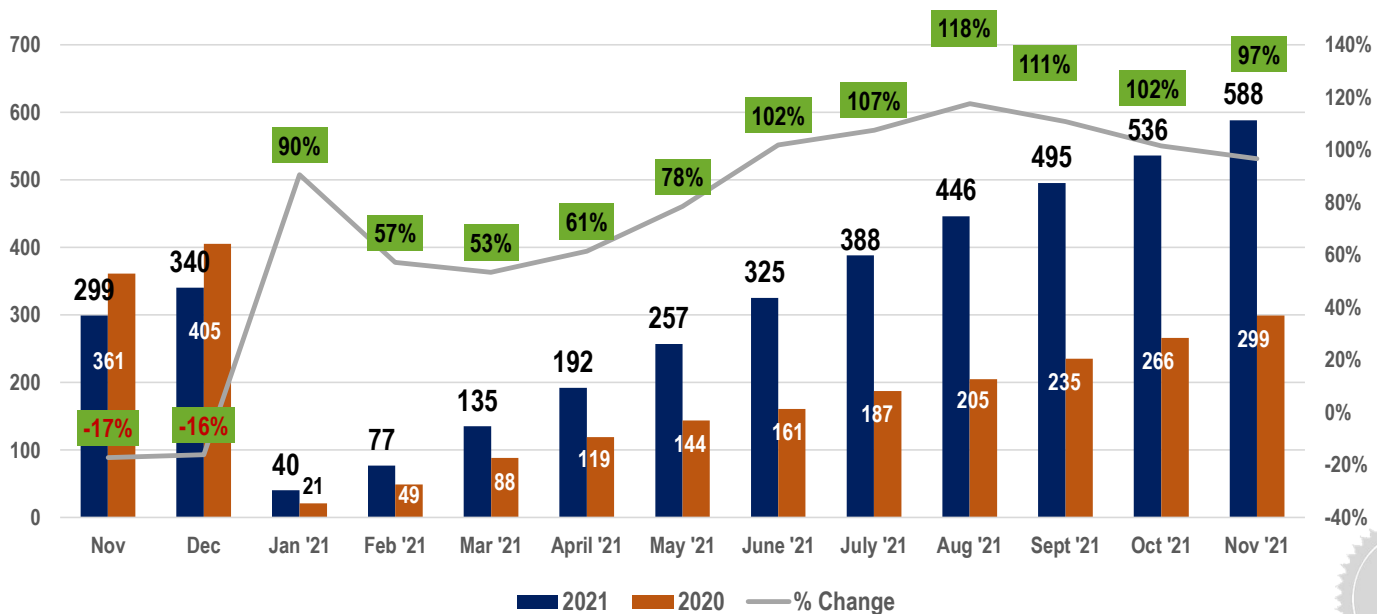
KAUAI Residential

Nov YTD 2021 vs Nov YTD 2020 | Number of Sales



KAUAI Condos

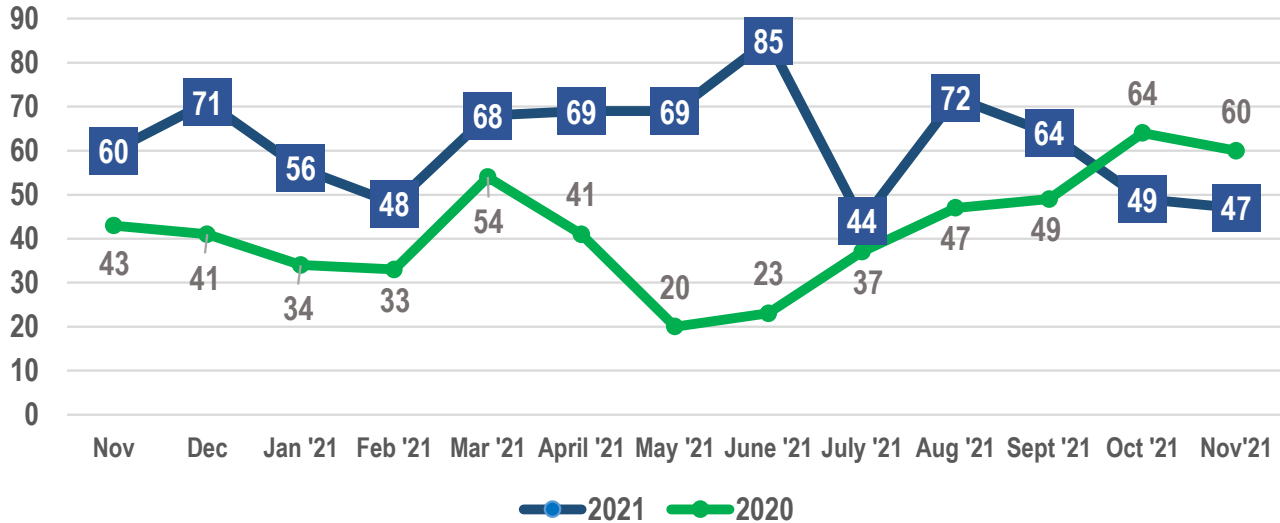
Nov YTD 2021 vs Nov YTD 2020 | Number of Sales





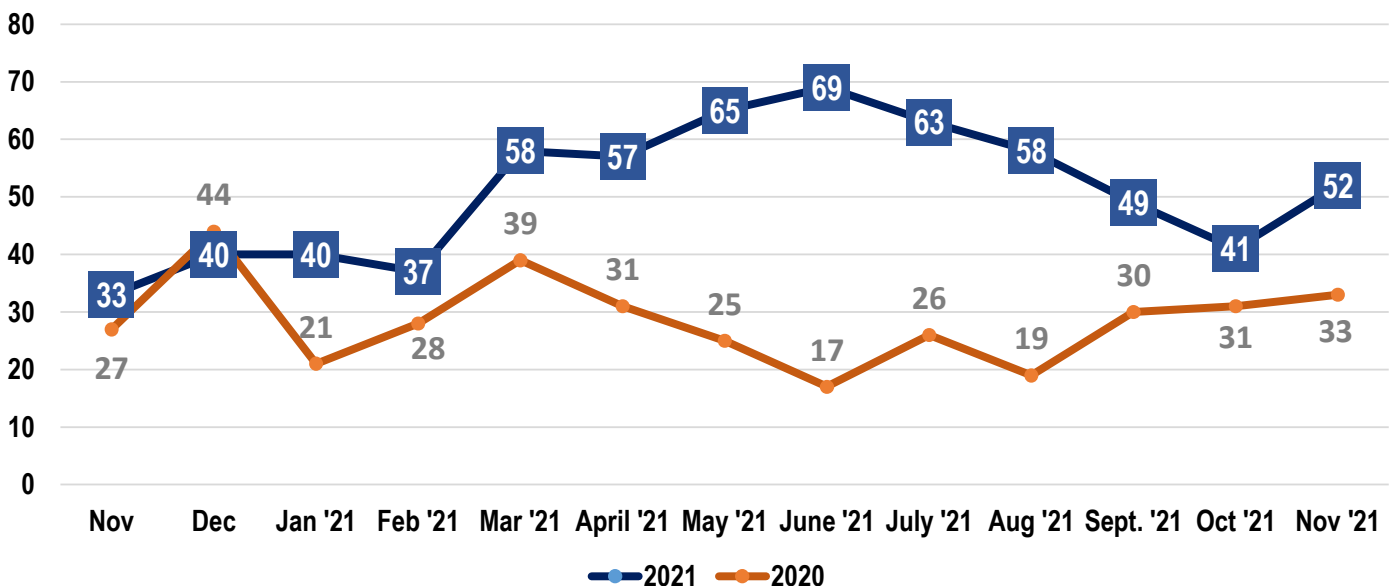
KAUAI Residential

Nov 2021 vs Nov 2020 | Solds Month to Month



KAUAI Condos

Nov 2021 vs Nov 2020 | Solds Month to Month



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OAHU SALES TEAM

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Hawaii State Roster: Maui

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